

## Our Perspective VOLATILITY RETURNS & HAPPY HOLIDAYS - DECEMBER 2016



Ronald Schwartz, CFA Managing Director, Senior Portfolio Manager, Tax-Exempt

Ron is a Senior Portfolio Manager focused on the Tax-Exempt Strategies. He has worked in the investment management industry since 1982. Ron received a B.A. in Business Administration from Adelphi University and is a CFA Charterholder and a member of the CFA Society of Orlando.

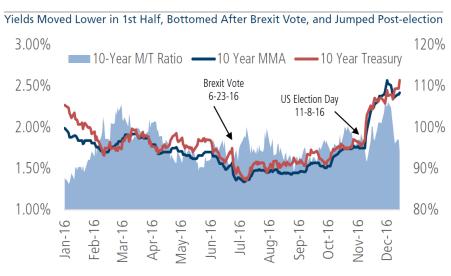


Scott Andreson Director, Municipal Research

Scott is the Director of Municipal Research for Seix Investment Advisors. He has more than 17 years of investment experience. He earned his MPA from USC and is a current officer of the National Federation of Municipal Analysts.

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Phillip Hooks, CFA Vice President, Municipal Credit Research We began 2016 with the 10yr AAA MMD rate at 1.87%, on June 26th it bottomed out at 1.29%, and then peaked at 2.58% on December 1st. The election (please refer to our November 2016 Report) sparked the price plunge and retail investor selling of tax exempt mutual funds-after a year of steady inflows. We began raising cash and upgrading our portfolios in the third quarter to take advantage of tight credit spreads and in anticipation of technical dislocations that historically occur in the fall months. While we expected 4th quarter seasonal technical volatility, the degree of the rate and ratio moves were extreme as result of the November election. The chart below shows just how volatile the year was for municipal bonds.



Source: Janney Fixed Income Strategy, Municipal Market Analytics, Bloomberg

2017 is likely to be another challenging year as investors weigh the potential impact of tax reform, increased infrastructure spending, ACA repeal, and negative headlines surrounding substantial unfunded pension liabilities. We believe that volatility often presents opportunities, and our relative value trading style may be well suited for the current unpredictable political environment that has led to significant bouts of market volatility.



## **Our Perspective**

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Wishing you a . Toyous Holiday Season

and a New Year filled with Peace and Happiness

SEIX INVESTMENT ADVISORS LLC

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