

ENERGY AND CLEAN TECH GOVERNMENT FINANCE

Holland & Knight

www.hklaw.com

» POSITION YOURSELF TO THRIVE WITH OUR COMMITMENT TO UNPARALLELED SERVICE

The energy and clean technology industries are rapidly evolving and shaping the future of the global economy. Holland & Knight's Energy and Clean Technology Team stays ahead of the curve, with energy attorneys and professionals throughout the United States and Latin America that have extensive industry experience and in-depth understanding of governmental operations.

We fully engage all resources within the firm to ensure seasoned, creative and timely government finance counsel to all types of clients, including:



MAINTAINING A COMPETITIVE EDGE

We prepare clients to anticipate challenges and navigate the clean technology market and public financing landscape. We help clients understand the critical role that the government plays in driving market development, setting standards, and mitigating the financial and technological risks accompanying the development of emerging technologies.

In-Depth Understanding

of federal policy and programs



Proactive Strategies

to create opportunities within the industry



The Strongest Position

possible with our pulse on the latest industry opportunities



» WHAT OTHERS SAY ABOUT OUR FIRM



U.S. News - Best Lawyers guide

2016 **National rankings**

Energy Regulatory Enforcement

2016 **Metropolitan first-tier rankings**

Energy Regulatory Enforcement:

Tampa | Miami



The Best Lawyers in America guide

2015 edition | Attorneys recognized in Energy

Law and Litigation – Regulatory Enforcement

Project Finance Law | Public Finance Law



Latin Lawyer 250

"Few would dispute that Holland & Knight is a firm on a mission."

Noted for achievements in
Energy | Financial Services



Legal 500 Latin America

2013 edition | Attorneys listed as

"leading lawyers" in Energy/Natural
Resources and Projects & Energy



Association TRENDS Magazine

Holland & Knight ranked among
"Top 10 2014 Lobbying Firms"



The National Law Journal

"Influence 50" 2015 List

Ranked among **"Top 10 most successful
lobbying firms in the nation"**

National Law Journal's The Best of Legal Times
**"2015 Top Law Firm Government Affairs/
Lobbying Group"**

Our philosophy is to function
as an extension of your team.

We achieve this through a
combination of deep energy
experience, programmatic
astuteness and access to
resources across a range of
practices.

» OUR HIGH-CALIBER LEGAL SERVICES INCLUDE:



OPPORTUNITY IDENTIFICATION, INTELLIGENCE AND POSITIONING

We advise clients on newly developing federal and state initiatives, and assist in capitalizing on opportunities across a wide range of government agencies and entities by providing thoroughly customized and scaled opportunity monitoring and intelligence for optimum positioning.

SECURING ALTERNATIVE FUNDING SOURCES

Clients turn to us for advice on agency preferences and best practices for pursuing grants, loans, loan guarantees and other mechanisms of support, as well as strategic guidance in leveraging private capital with non-dilutive government funding.



APPLICATION COORDINATION

Our attorneys and professionals manage and coordinate the planning and implementation of government funding strategies, enhancing our clients' abilities to effectively leverage key public and private stakeholders, and strategically navigate multiple opportunities.

CREATING STRATEGIC OPPORTUNITIES

Through established working relationships at all levels of the government, our bipartisan team promotes public and private sector cooperation to advance and ensure that our clients' interests are well-represented and effectively advanced.



» TRACK RECORD

We have supported our clients in a wide range of successful engagements that include advising:

- » multiple leading renewable energy project developers and financiers in qualifying for the U.S. Army's \$7 billion program to develop renewable energy generation on Army bases
- » numerous companies in pursuing more than \$4 billion of financing from the DOE loan guarantee program
- » numerous companies in applying for and overcoming post-submission application and programmatic hurdles to successfully obtain commitments for hundreds of millions of dollars in U.S. Department of Agriculture (USDA) financing
- » a solar module supplier in obtaining nearly \$100 million in procurements from DOD, and a solar developer in obtaining more than 100 megawatts of DOD procurement
- » an advanced drop-in biofuels company to secure \$70 million under the Defense Production Act's Drop in Biofuels Program
- » an energy services company (ESCO) to obtain millions of dollars in procurements from DOD
- » a port client to secure \$18 million in infrastructure development funding from the Department of Transportation's TIGER program
- » multiple innovative companies in obtaining more than \$15 million in research grants from the DOE Office of Energy Efficiency and Renewable Energy (EERE), including over \$5 million from the DOE SunShot Initiative
- » a renewable energy developer in obtaining \$3 million from the Department of Navy and California Energy Commission to demonstrate a first-of-its-kind solar microgrid with energy storage
- » an early stage innovative building technology company with \$750,000 from DOE and obtaining millions of dollars in private funding and non-dilutive state funding
- » multiple early stage companies in obtaining SBIR grants from the National Science Foundation

» GET CONNECTED



Taite McDonald

Sr. Policy Advisor
Washington, D.C.

202.469.5200

taite.mcdonald@hklaw.com



Nathan Kron

Sr. Public Affairs Advisor
Washington, D.C.

202.469.5226

nathan.kron@hklaw.com



Stephen Bolotin

Public Affairs Advisor
Washington, D.C.

202.469.5227

stephen.bolotin@hklaw.com